



# **Barrister Coaching Services**

Growing sustainable practices



Inspired Reality's specialised coaching for Barristers is ideal for those who wish to grow and maintain a sustainable and profitable practice.

We provide coaching solutions that will help you grow and maintain a practice that is personally, professionally and financially rewarding.

# Why get a coach?

We understand that the day to day pressures in the life of a Barrister can at times be overwhelming. Often Barrister's become so consumed in delivering high quality legal services that they neglect the other aspects of their practice such as marketing, business administration and financial management.

With the number of Barristers at the Bar continuing to grow each year, competition is fierce. Barrister's can no longer rely solely on the proficiency of the work undertaken on their last brief to promote their services.

A more sophisticated approach is required to avoid lost opportunities and revenue resulting from unplanned 'quiet periods' or a stagnating practice.

That's where we can help. Successful Barristers know the importance of consistent marketing efforts and will often draw upon our services to assist them in growing their practice. By working with one of our coaches you will be able to undertake a comprehensive review of your practice and develop a strategy for achieving the sustainable practice that suits you.

# It's all about you and your practice

While issues faced in the practice of a Barrister can be similar in nature, the optimal path to desired outcomes for individual practices will vary, as each Barrister's practice is unique. Inspired Reality coaches have the skills and experience and take the time to understand your practice, your concerns and your aspirations. This ensures our coaching solutions meet your individual needs

All of our coaches have extensive experience working in legal environments and understand the pressures and demands that accompany a career in the legal profession. Our coaches work with you to help you develop specific, practical and actionable approaches to growing and sustaining your practice and realising your goals.

We will provide you with a framework for considered reflection upon your practice and use our coaching capability to assist you to develop the approaches that will work for you. Once the plan is in place, we will hold you accountable to your commitments and provide ongoing support in achieving them.

## How can we help you?

Drawing upon our extensive experience in working with Barristers at all levels, our flexible and tailored approach means we can assist you at various stages in the life of your practice.

- Establishing yourself as a new Barrister
- Expanding/diversifying your practice areas to reinvigorate your practice
- Developing a marketing plan
- Preparing for and successfully transitioning to Silk
- Career transition

### **Our services**

#### Practice review

 Like a health check for your practice – The review process provides an opportunity to benchmark the status of your practice against your practice aspirations and develop an action plan for the next 2 years.

Analysis of business performance Critical success factors needed of areas of focus Action plan

#### **Business development coaching**

 Our customised coaching program which combines the practice review with ongoing coaching over 6 to 12 months. The coach will act as accountability partner and support and coach you as you implement your marketing plan.

#### Seminar presentations and workshops

 Customised presentations and workshops on topics relevant to achieving a sustainable practice.



### **Contact**

To find out more about how Inspired Reality Coaching for Barristers can assist you and your practice...

### Contact us today

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